# NOTES TO THE INTERIM FINANCIAL REPORT FOR THE FORTH QUARTER ENDED 31 MAY 2013

#### A EXPLANATORY NOTES PURSUANT TO MALAYSIAN FINANCIAL REPORTING STANDARD ("MFRS") 134 INTERIM FINANCIAL REPORTING

### A1. Basis of Preparation

The interim financial reports are unaudited and have been prepared in accordance with Malaysian Financial Reporting Standard 134 ("MFRS 134") "Interim Financial Reporting" and Rule 9.22 of the Listing Requirements of Bursa Malaysia Securities Berhad ("**Bursa Securities**") for the ACE Market ("ACE").

The interim financial report should be read in conjunction with the latest audited financial statements of ES Ceramics Technology Bhd ("ESCTB" or the "Company") and its subsidiaries ("Group") for the financial year ended 31 May 2012.

The accounting policies and methods of computation adopted for the interim financial statements are consistent with those adopted for the annual audited financial statements for the year ended 31 May 2012, except for the adoption of the following new Malaysian Financial Reporting Standards ("MFRS") and IC Interpretations ("IC Int."):

#### **MFRSs/IC Interpretations**

| MFRS 9 Financial Instruments   | 1 January 2015 |
|--|----------------|
| MFRS 10 Consolidated Financial Statements                            | 1 January 2013 |
| MFRS 11 Joint Arrangements   | 1 January 2013 |
| MFRS 12 Disclosure of Interest in Other Entities                     | 1 January 2013 |
| MFRS 13 Fair Value Measurement                                       | 1 January 2013 |
| MFRS 119 Employee Benefits   | 1 January 2013 |
| MFRS 127 Separate Financial Statements 1 January 2013                | 1 January 2013 |
| MFRS 128 Investments in Associates and Joint Ventures 1 January 2013 | 1 January 2013 |
| Amendment to MFRS 7: Disclosure - Offsetting financial Assets and    | 1 January 2013 |
| Financial Liabilities  |                |
| Amendment to MFRS 10: Consolidated Financial Statements: Transition  | 1 January 2013 |
| Guidance   |                |
| Amendment to MFRS 11: Joint Arrangements: Transition Guidance        | 1 January 2013 |
| Amendment to MFRS 12: Disclosure of Interest in Other Entities:      | 1 January 2013 |
| Transition Guidance  |                |
| Amendments to MFRS 10, MFRS 12 and MFRS 127: Investment Entities     | 1 January 2014 |
| Amendments to MFRS 101: Presentation of Items of Other Comprehensive | 1 July 2012    |
| Income   |                |
| Amendments to MFRS132: Offsetting Financial Assets and Financial     | 1 January 2014 |
| Liabilities  |                |
| Amendment to MFRS 116: Property, Plant and Equipment (Annual         |                |
| Improvements 2009-2011 Cycle)  |                |
| Amendment to MFRS 132: Financial Instruments: Presentation (Annual   |                |
| Improvements 2009-2011 Cycle)  |                |
| Amendment to MFRS 134: Interim Financial Reporting (Annual           |                |

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Improvements 2009-2011 Cycle)IC Int. 20 Stripping Costs in the Production Phase of a Surface Mine1 January 2013

The audited financial statements of the Group for the financial year ended 31 May 2012 were prepared in accordance with FRS. As the requirements under FRS and MFRS are similar, the adoption of the above MFRSs and IC Interpretations does not have any significant impact on the financial performance and financial position of the Group.

#### A2. Auditors' Report on Preceding Annual Financial Statements

The auditor's report on the financial statements of ESCTB for the financial year ended 31 May 2012 was not subject to any audit qualification.

#### A3. Seasonal or Cyclical Factors

The results of the Group were not materially affected by any seasonal or cyclical factors during the current quarter under review.

#### A4. Unusual Items Affecting Assets, Liabilities, Equity, Net Income or Cash Flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flow of the Group during the current quarter under review.

#### A5. Material Changes in Estimates

There were no changes in estimates that have a material effect on the current quarter's results.

#### A6. Debts and Equity Securities

Save as disclosed below, there were no issuance and repayment of debts and equity securities, share buy-back, share cancellation, shares held as treasury shares and resale of treasury shares for the current quarter under review.

The Securities Commission, had vide its letter dated 29 September 2010 approved ESCTB's application on behalf of Dato' Kamal YP Tan to seek an exemption pursuant to PN 2.9.1 of the Malaysian Code on Take-Overs and Mergers, 1998. The exemption had been granted for a period of 3 years; ie from 29 September 2010 to 28 September 2013.

Amongst others, the approval requires ESCTB to disclose in its annual and interim accounts and any public document, including annual reports, prospectuses and circular, the following:-

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|   | Number of Shares/ Warrants | %      |
|---|----------------------------|--------|
| Voting Shares in ESCTB as at<br>latest practicable dated prior to<br>disclosure; ie 30 June 2013  | 169,788,000                | 100.00 |
| Number of voting shares held<br>by Dato' Kamal as at the latest<br>practicable date prior to any<br>public disclosure; ie 30 June<br>2013         | 39,934,500                 | 23.52  |
| Number of warrants held by<br>Dato' Kamal as at the latest<br>practicable date prior to any<br>public disclosure; ie 30 June<br>2013              | 2,600,000                  | -      |
| The maximum potential voting<br>shares or voting rights of Dato'<br>Kamal in ESCTB, assuming<br>only Dato' Kamal exercise the<br>warrants in full | 42,534,500                 | N/A    |

(ii) No take-over would arise on full exercise of the warrants.

### A7. Dividend paid

There were no dividends paid for the current quarter under review.

#### A8. Segmental Information

The Group operates mainly in Malaysia and Thailand. As the Group is predominantly in the business operation of hand formers, no segment reporting by business segment is prepared.

# A9. Valuation of Property, Plant and Equipment

The Group did not revalue any of its property, plant and equipment during the current quarter under review.

#### A10. Material Events Subsequent To the End of the Quarter

There are no material events subsequent to the current quarter that have not been reflected in this quarterly report.

#### A11. Changes in the Composition of the Group

There were no changes in the composition of the Group during the current financial quarter except the following:

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On 21 May 2013, the Company announced that the liquidation of GTR Ceramics Co., Ltd., a company incorporated in Thailand on 6 August 2001 has been completed on 20 May 2013. Consequent thereto, GTR Ceramics Co., Ltd., has been deconsolidated from the Group as of 31 May 2013.

### A12. Contingent Assets or Liabilities

There were no contingent assets or contingent liabilities for the current quarter under review.

# A13. Capital Commitments

There were no material capital commitments for the current quarter under review.

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#### B. ADDITIONAL INFORMATION PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

#### **B1.** Review of Performance

|         | 4Q FY2013 | 4Q FY2012 | Variance | 12M FY2013 | 12M FY2012 | Variance |
|---------|-----------|-----------|----------|------------|------------|----------|
|         | RM'000    | RM'000    | %        | RM'000     | RM'000     | %        |
| Revenue | 5,190     | 4,184     | 24.06    | 17,172     | 19,947     | (13.91)  |
| EBITDA  | 1,196     | 848       | 41.02    | 3,832      | 4,531      | (15.22)  |
| PBT     | 583       | 293       | 99.19    | 1,299      | 1,259      | 3.20     |
| PAT     | 479       | 92        | >100     | 1,195      | 1,058      | 12.96    |

For the current quarter ended 31 May 2013, the ESCTB Group recorded revenue of RM5.19 million, represents an increase of 24% as compared to revenue of RM4.18 million for the corresponding quarter of the preceding year.

The Group achieved a profit before taxation of approximately RM0.58 million for the current quarter compared to the profit before taxation of RM0.29 million registered in the corresponding quarter of the preceding year. This increase was due to better sales mix of premium products.

For the 12-months period ended 31 May 2013, ESCTB Group registered revenue of approximately RM17.17 million, a 14% decrease from the corresponding period of the preceding year of approximately RM19.95 million. The decrease was a result of the decreased in production output.

For the same period, the Group achieved a profit before tax of approximately RM1.30 million which represents an increase of 3% as compared to a profit before tax of approximately RM1.26 million registered in the corresponding period of the preceding year. This was mainly due to improve overall efficiency achieved and improvement in production processes.

#### **B2.** Comparison with Preceding Quarter's Results

|                   | Current<br>Quarter<br>31.05.2013 | Immediate<br>preceding<br>Quarter<br>28.02.2013 | Changes |
|-------------------|----------------------------------|---|---------|
|                   | RM                               | RM  | %       |
| Revenue           | 5,189,873                        | 4,322,721                                       | 20.06   |
| EBITDA            | 1,195,621                        | 734,656   | 62.75   |
| Profit before tax | 583,433                          | 89,226  | >100    |

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The revenue for the current quarter of approximately RM5.19 million increased by 20% as compared to the revenue of approximately RM4.32 million for the immediate preceding quarter.

The Group current quarter profit before taxation of approximately RM0.58 million has increased more than 100% as compared to RM0.09 million in the immediate preceding quarter. The increase in profit before tax was mainly attributed to efficiency achieved and improvement in production processes as mentioned above.

#### **B3.** Commentary on Prospect for the Current Financial Year

The continued uncertainties of the global economic environment, escalation of costs due to inflationary pressure and fluctuation of exchange rates are the significant factors that may impact the Group's profitability. In addition, the implementation of the minimum wage policy in Malaysia and Thailand may also pose further challenge to the group's operations.

The management shall continue to explore opportunities to enhance and improve the performance of the Group and is confident that barring any unforeseen circumstances the Group expects to achieve a favourable performance in the coming year.

### **B4.** Variance of Actual and Forecast Profit

The ESCTB Group has not provided any profit forecast and therefore no variance information is available for presentation.

### **B5.** Taxation

|                   | Current quarter<br>31.05.2013 | Current year to date<br>31.05.2013 |
|-------------------|-------------------------------|------------------------------------|
|                   | RM                            | RM                                 |
| Current year      | 3                             | 3                                  |
| Deferred taxation | 104,000                       | 104,000                            |
|                   | 104,003                       | 104,003                            |

The effective tax rate of the Group's current tax charge for the period was lower than the statutory tax rate mainly due to tax incentives enjoyed by subsidiary companies.

### **B6.** Status of Corporate Proposals

There was no corporate proposal announced but not completed as at the date of this report.

### **B7.** Borrowings and Debt Securities

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The Group's borrowings as at 31 May 2013 are as follows:

# At end of current quarter 31 May 2013 (RM)

|                   | Short term<br>Borrowings | Long term<br>borrowings | Total Borrowings |
|-------------------|--------------------------|-------------------------|------------------|
| Secured:          |                          |                         |                  |
| Hire Purchase     | 94,284                   | 380,263                 | 474,547          |
| Banker Acceptance | 3,816,675                |                         | 3,816,675        |
| Term Loan         | 3,204,624                | 613,807                 | 3,818,431        |
| -                 | 7,115,583                | 994,070                 | 8,109,653        |
|                   |                          |                         |                  |

#### **B8.** Derivative Financial Instruments

The Group does not have any derivative financial instruments as at the date of this report.

# **B9.** Material Litigation

The Company and its subsidiaries are not engaged in any litigation, either as plaintiff or defendant, which has a material effect on the financial position of the Company and its subsidiaries as at the date of this announcement.

### B10. Dividend

No interim dividend has been declared for the current quarter under review.

### B11. Disclosure of Realised and Unrealised Profits/(Losses)

The breakdown of the retained earnings of the Group as of 31 May 2013 into realised and unrealised profits or losses, pursuant to the Listing Requirements of Bursa Securities, is as follows:

| Total group retained profits/(accumulated losses)                              | Current Quarter |
|--|-----------------|
| of the Company and its subsidiaries  | 31.05.13        |
|  | RM'000          |
| - Realised   | 2,414           |
| - Unrealised   | (353)           |
| Less: Consolidation adjustments  | (1,163)         |
| Total group retained profits/(accumulated losses) as per consolidated accounts | 898             |

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# **B12.** Earnings Per Share

|   | Current Quarter Ended |          |
|---|-----------------------|----------|
|   | 31.05.13              | 31.05.13 |
| Net profit attributable to owner<br>of the Company (RM'000) | 479                   | 1,195    |
| Weighted average number of ordinary shares in issue ('000)  | 169,788               | 169,788  |
| Basic earnings per share (sen)                              | 0.3                   | 0.7      |

Diluted earnings per ordinary share for the financial year is calculated by dividing the profit for the financial year attributable to ordinary equity holders of the Company by the weighted average number of ordinary shares which would be issued on conversion of all dilutive potential ordinary shares, i.e. the share options granted to the employees of the Group, into ordinary shares.

The diluted earnings per ordinary share is not presented as the average market value of the ordinary shares of the Company is lower than the exercise price for the outstanding ESOS and warrants and any exercise of the ESOS and warrants would result in anti-dilution.